



International Scouting Collectors Association (ISCA)

2009 PRE-NOAC TRADE-O-REE

FREQUENTLY ASKED QUESTIONS

(General Questions & Table Renter Questions)

GENERAL QUESTIONS:

QUESTION 1: What is a Trade-O-ree or TOR?

Scouting Memorabilia collectors, traders, some of which may be dealers rent tables to display their wares. There will be lots and lots of patches, but also neckerchiefs, uniforms, equipment, paper, pictures and anything else that you can think of as Scouting memorabilia. Trading, buying and selling occurs. Some people will only trade, some will only sell and some do both. Some trade-o-rees have additional activities associated with it such as auctions, memorabilia display competitions and training or memorabilia discussion sessions.

QUESTION 2: What is the "Pre-NOAC" Trade-O-ree?

The Pre-NOAC Trade-O-ree is an event that has been held prior to the National Order of the Arrow Conference (NOAC) for many years, but this is the first time that it will be held as an official part of NOAC. We anticipate that we'll have between 250 and 350 tables total and the total attendance will be in the thousands. Both trading and buying/selling will occur in addition to a variety of other activities as described in this frequently asked questions.

QUESTION 3: Who will be attending the Pre-NOAC Trade-o-ree?

In addition to thousands of NOAC participants, we also expect a very large attendance of collectors and traders from around the country to be visiting just the Trade-o-ree prior to NOAC and through Saturday.

QUESTION 4: As this is an official NOAC event, do attendees also have to be signed up as a NOAC participant? With their Lodge contingent or as a staff member?

No, you do not have to be registered as a NOAC participant.

QUESTION 5: Do I need to register to attend the Pre-NOAC Trade-o-ree?

No, attendance to all areas of the Trade-o-ree is free and open to the public, even on Saturday when it is an official part of NOAC. All visitors and attendees can attend for free. There is no registration at the door, so you can just walk in during open hours.

QUESTION 6: What are the hours for the Trade-o-ree?

Wednesday, July 29 th	4:00 PM to 6:30 PM (ISCA "Members Only" trade-o-ree preview)
Thursday, July 30 th	8:00 AM to 11:30 PM
Friday, July 31 st	8:00 AM to 11:30 PM
Saturday, August 1 st	8:00 AM to 3:00 PM

QUESTION 7: I am not a member of ISCA. Can I still attend the special Trade-o-ree preview on Wednesday?

Only ISCA members can attend this special preview. To become a member, you can complete a membership application with payment anytime online on the ISCA website (www.ScoutTrader.org). You can also print and mail an application with payment up to Monday, July 13th or if after that date, fill out an application and make payment at the door. It is best to join before the Trade-o-ree.

QUESTION 8: What else is happening at the Trade-o-ree?

During the trade-o-ree, there will be a memorabilia display competition, trading/collecting seminars, training sessions and an auction, all open to everyone.

QUESTION 9: Please explain the Memorabilia Display Competition?

Any attendee can bring and set up a display of their memorabilia for all to see. The displays will be judged and certificates awarded based on specified criteria. The schedule (days & times) is yet to be determined, but will be announced at the Trade-o-ree.

Refer to the ISCA website (www.scouttrader.org/TOR/display.shtml) for more details as they are developed (and also for the criteria).

QUESTION 10: What will be offered in the Memorabilia Training and Seminar Classes?

A committee has been formed to enhance the Pre-NOAC Trade-o-ree experience by offering various training sessions scheduled for both the novice or non-collector and also the very experienced collector. A list and times will be posted at the event and as they become available on the ISCA website. If you would like to assist, let us know.

QUESTION 11: I would like to see what the facility looks like including how do I get there?

Visit the Indiana University Tennis Center website: <http://www.indiana.edu/~tnscntr/> You'll be able to see several pictures of the Tennis Center and get directions and lots of other information is available. All of the obstructions will be removed and the entire floor will be covered with a protective covering.

QUESTION 12: Is there enough parking close to the Pre-NOAC Trade-o-ree?

Yes, there is a huge parking lot between the Indiana University Field House and located in front of the Tennis Center.

QUESTION 13: Will NOAC allow contingents to move in early into their dorms so they can go to the Trade-o-ree on Thursday or Friday?

Unfortunately it has been decided to not let contingents check in early.

QUESTION 14: What about local motel lodging?

There are a lot of motel rooms still at reasonable prices in the local area. We suggest you make your own reservations soon. ISCA has not negotiated any special rates. Selected motel information: Motel 6 \$38-\$41 (812-332-0820); Day's Inn \$59-\$76 (812-336-0905); Super 8 \$63-\$80 (812-323-8000); Travel Lodge \$75-\$149 (812-339-6191).

QUESTION 15: Sometimes in the past, the Pre-NOAC facility was not air-conditioned and table renters were scattered all over the place in many small rooms. What is the situation this time?

The facility is really great this time. It is the 54,000 square foot Indiana University Tennis Center and we have the entire facility which comprises 8 tennis courts, 4 on each side making it two very large areas separated by rest rooms, a couple of offices, vending machines and the area where memorabilia training sessions and the auction (on Wednesday evening) will be held.

So, lots of room and no one in small out of the way areas. And we'll make sure that the air conditioning is turned on high enough to keep the place cool!

QUESTION 16: I am a contingent leader. Will ISCA provide a free table for our lodge to sell lodge memorabilia?
Unfortunately, we cannot accommodate a request to provide lodges a free table or an area for lodges to sell their memorabilia. We expect all tables to be sold or used for displays, so we encourage lodges to reserve/rent a table if they wish to sell their memorabilia during the trade-o-ree.

QUESTION 17: Will there be a trading only area set aside?
Depending on space availability, we are planning on setting aside an area during certain announced time periods on the floor for youth only trading. We encourage all others to rent a table.

QUESTION 18: Will there be an auction connected with the Trade-o-ree this time?
Yes . . . as mentioned above, there will be an auction on Wednesday evening prior to the start of the trade-o-ree. It will also be in the Indiana University Tennis Center and it starts at 9:00 PM. You can preview items starting at 8:00 PM. A list of items will be available in advance of the auction.
If you have something that you would like to get in the auction or have any questions, contact Chris Jensen at Streamwood at cjensen@streamwood.net

QUESTION 19: Will there be a PA system available for announcements?
Yes, a PA system will be available for special announcements. We'll keep you informed of what's happening and also about all of the seminars, times, etc.

QUESTION 20: Will there be food available at the Trade-o-ree?
We presently are not planning on offering a snack bar or having food available, although this is being investigated. There are vending machines available and food may be brought in or ordered for on-site delivery. We will have a number of menus available from local merchants so you can order out or go out as desired if we don't end up having food available in the room.

QUESTION 21: Who is actually running the Trade-o-ree?
The trade-o-ree is being run by a special committee within ISCA. Chris Jensen who has done most of the pre-NOAC trade-o-rees over the years has been a major contributor and consultant and is doing the auction on Wednesday evening.
The onsite Trade-o-ree chairman is Terry Grove, the ISCA Chairman of the Board and Trade-o-ree logistics including table renting is being done by Tod Johnson, the ISCA VP Finance.

QUESTION 22: I am an ISCA member and would like to volunteer to help?
We'll need lots of ISCA members to volunteer to help at the trade-o-ree and also during NOAC at the many venues that we participate in, i.e.: museum, evening patch trading and information booths. Contact Jef Heckinger for questions and to see what's available at jheckinger@yahoo.com

QUESTION 23: How do I make suggestions or get any additional questions answered that I might have?
Contact Tod Johnson at ISCAFinance@gmail.com

TABLE RENTER QUESTIONS:

QUESTION 24: I would like to rent a table. How do I do that?
Please see the ISCA Web-site: <http://www.scouttrader.org/> for the latest information. You can fill out the on-line application, use a copy from a local trade-o-ree or copy the application in the March 2009 issue of the ISCA Journal and submit it.
Once we receive your application with full payment, we will confirm with you your table reservation via e-mail. All subsequent communications will also be done via e-mail as well.

QUESTION 25: How should I pay for a Table when I submit my application?
All table renters must mail in a hardcopy of the Table Application to the address shown on the form. Payments can either be made through PayPal or via a check or money order. ISCA does not accept credit cards.

QUESTION 26: As this is an official NOAC event, do table renters also have to be signed up as a NOAC participant? With their Lodge contingent or as a staff member?
No, you do not have to be signed up as a NOAC participant at all. All you need to do is fill out a table application and submit it with your payment as noted above and supply your BSA Registration number.

QUESTION 27: Why do I need to provide a BSA registration number when applying to rent a table?
Because the event is an official part of NOAC on Saturday, our contract with the National OA Committee specifies that we must obtain the BSA registration number from the person that is named on the table renter's application. Therefore, the person named as the table renter must supply his or her BSA identification number. If it is not on your official BSA registration card, you can always contact your local council.

QUESTION 28: I am going to apply for renting a table and will have several helpers. Do they need to be registered members of the BSA?
No, only the official table renter (the person that is named on the application) must have a BSA identification number.

QUESTION 29: Do I have to be a member of ISCA to be able to rent a table?
No, you do not need to be a member of ISCA to be able to rent a table. However ISCA will be accepting applications for membership at any time. Besides publishing a quarterly magazine (Journal) with lots of great articles about the hobby of memorabilia collecting, ISCA provides information that helps promote the hobby. Always check the ISCA website (www.ScoutTrader.org) for the latest information.

QUESTION 30: How will the tables be arranged? And what are the different types of tables that are available?
There are wall tables, end tables and also middle tables. There are also a limited number of premium tables. All tables are 8 feet in length. Wall tables will be all around the outside perimeter of both rooms (hopefully we will be able to include extra tables behind you for storage and other uses - if we can, these will not be counted as part of your purchase and will just be extra at no charge). In the middle, there will be groupings of tables (two rows of tables with several openings for access to the middle and one end cap table on each end). Premium tables can be either ends and/or middle tables in premium locations, i.e.: near the front entrance or by the bathrooms, etc. Wall, premium and end caps will depend upon availability of tables. If you want a tablecloth, you should bring your own. Additionally, bring a 2nd tablecloth to cover your table when your table is closed or at night.

QUESTION 31: How will tables be assigned? And when can I find out what my table location will be?
Tables will be assigned by committee, based on date of submission of completed application with payment . . . and is also dependent on number of tables ordered. Table locations will actually not be assigned until just prior to NOAC after we finalize the table arrangement based on the number of table renters and number of tables needed. Depending on the number of tables we rent, there may be changes in the table arrangement up until fairly close to the start of the trade-o-ree. You will find out your table location upon arriving at the trade-o-ree.

QUESTION 32: How and when will I know if my table application has been accepted by ISCA?

If you have received confirmation that your payment has been made/accepted, i.e.: cancelled check or notice from PayPal, you should assume that your application has been accepted unless notified otherwise. A review committee oversees applications on a periodic basis.

QUESTION 33: After I submit my table application, will I be notified of new developments pertaining to the Pre-NOAC Trade-o-ree?

Please make sure ISCA has your correct e-mail address. Important developments will be sent via e-mail. It is your responsibility to check the ISCA website (www.ScoutTrader.org) frequently for updates. Should any table renter's contact information change between now and the Trade-o-ree, it will be the table renter's responsibility to inform ISCA at ISCAfinance@gmail.com.

QUESTION 34: When is table setup and is there a loading dock or ramp? What is the access?

There are several roll up doors for access and the front door area will be also available. All areas are ground level so you can use your two wheel carts. The area will be available for check in and setup starting at 1:00 PM on Wednesday, July 29th. Setup will continue until 6:30 PM on Wednesday. Note: As mentioned above, we will allow entry of ISCA members into the area starting at 4:00 PM until 6:30 PM.

QUESTION 35: Do I need to wear an official BSA uniform to be a table renter?

ISCA encourages the wear of a Class A uniform especially on Saturday, August 1st as that is the first official day of the NOAC at Indiana University. ISCA hopes that table renters will want to maintain an atmosphere of professionalism and be an example for all NOAC attendees.

QUESTION 36: Will there be security at the Trade-o-ree?

There will be general security for the facility and in the room during open hours, but you are responsible for securing your own items. ISCA and its' volunteers cannot be held responsible should anything become missing or lost.

During open hours, only one front door will be available for use. It is expected that all other areas that can be opened will be alarmed emergency doors. The facility will be locked with no access by anyone during the hours that the trade-o-ree is closed and it will be patrolled by campus security. We are evaluating if we need on-site security in the room when the building is locked up during closed hours. ISCA will maintain a lost and found area.

QUESTION 37: What if my plans change and I need a refund?

There is a no refund policy, but consideration will be made for a partial refund if we are notified prior to July 1, 2009.

QUESTION 38: Can I apply to rent a table for the Trade-o-ree at the door?

Maybe . . . probably . . . but, we are expecting/hoping that all tables will be sold out prior to the beginning of the Trade-o-ree. Table applications are received and priority is assigned by date and quantities. Payment is expected in advance to hold all tables.

As mentioned, depending on availability, some tables may be available, however, expect to pay a higher, yet to be determined fee if we do have some available. We encourage everyone to reserve tables as soon as possible and hopefully prior to July 1st which is when we'll finalize the layout and will commence with the table assignments.

QUESTION 39: I heard that I can get a 10% discount on my table fee. How do I do that?

There is a 10% discount on your total fee if you rent four (4) or more tables. You can deduct this 10% when you pay your fee as indicated on the application.

QUESTION 40: Please tell me about the "referral discount" I read about at the bottom of the application form.

This is a new concept to help ISCA quickly promote the application process for table renters. We are encouraging ALL table renters to place their name on the "Referred by" line and make copies of this application and mail, e-mail, hand-out these applications to any and all other prospective table renters. Time is of the essence. When ISCA receives a minimum of ten (10) paid table applications with your name in the referral space, you will receive a 10% discount on your own paid tables to be disbursed by check after the Trade-o-ree by September 1, 2009. ISCA is therefore encouraging everyone to promote the sell-out of all tables quickly at this years Trade-o-ree with a table refund incentive.

QUESTION 41: What is the ISCA Code of Ethics and does that apply to me as a table renter?

In order to be a table renter and by the fact that someone is applying for to rent a table, that person must agree to and abide by the ISCA Code of Ethics. Please refer to the ISCA website and review the Code of Ethics page. Perhaps print out your own copy and post it near your table. This will enhance the trust factor with the thousands of anticipated Trade-o-ree attendees.

QUESTION 42: If I have additional questions concerning my table application or about the Trade-o-ree in general, whom do I contact?

Please try to research your answers on the ISCA website first (www.ScoutTrader.org). We are attempting to post all questions and answers in this FAQ. Should you not find an answer, e-mail the ISCA VP of Finance, Tod Johnson, at ISCAfinance@gmail.com. This FAQ will be updated as needed.